

# AGRO 2010 CONFERENCE Thursday June 10th, 2010

# All About Investment Funds in Soft Commodities, Farming, Timber

**Special focus: Region specific investment opportunities** 

Where Investors Meet with the Best Performing Fund Managers in Agriculture

**Grand Hotel Kempinski** [Geneva, Switzerland]

# jetfin AGRO 2010

Agriculture is the bright light of today's investment universe.

The rapid rise in global demand for food is providing new opportunities for investors.

jetfin AGRO 2010 CONFERENCE is the only event for investors, which exclusively gathers top agricultural fund managers delivering strong returns in challenging markets.

Special focus: Region specific investment opportunities.

jetfin AGRO 2010 CONFERENCE is the ultimate meeting point for investors in search of sustainable and noncorrelated returns when investing in agriculture.

Leading successful agriculture investment managers present and explain their investment strategies.

Institutional investors and wealth managers compare winning solutions, enabling them to take the right investment decisions in key markets such as farming, soft commodities or timber.

Pon't miss the unique opportunity to participate to the jetfin AGRO 2010 CONFERENCE

# **Confirmed Speakers**

- Peter-Erik Ywema, General Manager, Sustainable Agriculture Initiative, Belgium
- ♦ Nicolas Landolt, Director, Sandoz Family Office, CH / Brazil
- Giulio Franzinetti, Managing Director, ASDF BV, Netherlands
- John Coast Sullenger, Fund Manager, GAIA Capital, CH
- Olivier Baumgartner-Bezelgues, Advisor, Altarius Asset Management, CH
- Olivier Pairault, Agriculture Portfolio Manager, BlueGold Capital Management, UK / CH
- Paul Marland, Partner, LCI (Luxembourg) SA, Luxembourg
- Douglas King, Founder, Aisling Analytics, CH / Singapore
- Mari Kooi, CEO, Wolf International, USA
- Shawn Johansen, Director, Sustainable Equity Partners, USA
- Michel Tamisier, Managing Partner, Elite Advisers, Luxembourg
- Michael Whitehead, Associate Director, Macquarie Agricultural Funds Mgmt., Australia
- Detlef Schoen, Founder, Aquila Capital Group, Germany
- Pedro Herrera, Senior Vice President, HSBC Securities, USA
- ♦ Olivier Combastet, Founder, Pergam Finance, France / Uruguay
- Gonzalo Fernandez Castro, Founder, Lumix Capital, CH / Argentina
- Jan Pensaert, Founder, Valiance Asset Management, UK / Brazil
- Stephen Kenney, Vice President, Hancock Agricultural Investment Group, USA
- Anton Khmelnitski, Founder, Elbrus Capital Investments, Ukraine
- Charles Vilgrain, CEO, AgroGeneration, France / Ukraine
- ♦ **Neil Crowder,** Co-Founding Partner, **Chayton Capital**, UK
- Craig Tashjian, Principal, Amerra Capital Management LLC, USA
- ♦ Richard Davis, Fund Manager, BlackRock Investment Management, UK
- François Gilliéron, Consultant, Atlas Capital, CH
- ♦ Thomas Faure Romanelli, Managing Partner, Plus Capital, UK



# Why attend jetfin AGRO 2010 CONFERENCE?

# **Unique Event**

**jetfinAGRO 2010 CONFERENCE** is the only event where institutional and private investors can meet with top Agro fund managers to learn and debate all issues surrounding agriculture investments.

# **Networking Opportunity**

### **Networking Lunch:**

Enjoy lunch among your peers with the chance to candidly discuss the concerns, challenges and opportunities of the coming months.

# **Networking Cocktail & Standing Buffet Dinner Reception:**

We invite you to re-connect with your peers in a relaxed informal environment where you will meet influential investors, allocators and alternative investments managers.

# **jetfin** Conferences Testimonials

'I very much appreciated the selection of fund managers present.'
Pierre Mirabaud, Partner, Banque Mirabaud, Switzerland

'I very much enjoyed last week's green conference. I thought the agenda was comprehensive and thoughtfully put together. I was impressed by the depth and variety of the speakers.'

Caroline S. Bentz, MD, Parker Global Strategies, USA

'Thank you very much for organizing such a brilliant event, which we found extremely useful. Our investors at the conference said it was one of the most productive conferences they've attended'.

Oksana Kuchura, Partner, UFG Asset Management, Russia

'It was a great pleasure to participate in the conference. It was one of the best conferences I have been so far. Very well organized and with good speakers and audience'.

Luis Ribeiro, Fund Manager, HSBC, Brazil

'The event is very important since it gives both a very broad overview and at the same time the latest news on some of the most interesting investment areas globally, and the set-up is pretty unique'.

Olle Olson, Director, East Capital, Sweden



# Thursday June 10th, 2010 - Conference Program

08.00 Registration & Coffee

# 08.20 Chairman's Introductory Speech

Welcome and comments on the agenda **Pierre Lavaud,** Jetfin, CH

#### 08.40 The Macro Picture

- Macro Overview: agricultural sector
- Supply and demand
- Climate change & weather implication

Peter-Erik Ywema, SAI Platform, Belgium

# 09.00 Sustainability in Agriculture

- ♦ Fair Trade and Agriculture
- Labelling
- Sustainable Development and Agriculture

**Nicolas Landolt,** Sandoz Family Office, CH / Brazil

**Giulio Franzinetti,** ASDF BV, Netherlands

#### **EXAMINING THE STRATEGIES**

# **09.30 Agro Equity Strategies**

- How to build an equity portfolio in the agro business
- Where are the opportunities in Global Emerging Markets?
- Volatility and risks

John Coast Sullenger, GAIA Capital, CH

10.00 Coffee Break

#### 10.30 Soft Commodities

- Opportunities and risks in agricultural commodities
- Specificities of wheat, corn, sojabeans, sugar markets. Managing price risk
- CTAs, speculation or positive contribution?

#### Moderator:

**Olivier Baumgartner-Bezelgues,** Altarius Asset Management, CH

#### **Speakers presentations:**

**Olivier Pairault,** BlueGold Capital Management, UK / CH

**Paul Marland,** LCI (Luxembourg) SA, Luxembourg

**Douglas King,** Aisling Analytics, CH / Singapore

# 11.20 Hedging Strategies

- Hedging contracts for agro-investments
- Counterparty, political and market risks

Mari Kooi, Wolf International, USA

#### 11.50 Timber

- ♦ Timber as long term investments
- Forest investment opportunities

**Shawn Johansen,** Sustainable Equity Partners, USA

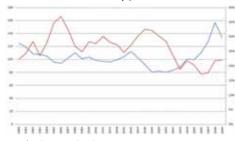
#### 12.15 Wine

Wine as an asset class

Michel Tamisier, Elite Advisers, Luxembourg

Food commodity prices since 1980

# 12.30 Networking Lunch



- IMF food price index (base 100 in 2005)
- Stock to use %

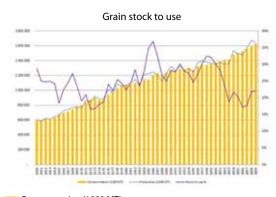
# **REGION SPECIFIC STRATEGIES**

#### 02.00 Australia & New Zealand

- Cattle investments in Australia
- Diary in New Zealand

**Michael Whitehead,** Macquarie Agricultural Funds Management, Australia

**Detlef Schoen,** Aquila Capital Group, Germany



- Consommation (1000 MT)
- ---- Production (1000 MT)
- --- Stock to use %

#### 02.30 Latin America

- Farm opportunities in Uruguay and Argentina
- Brazil specificities in farmland industry

#### **Moderator:**

Pedro Herrera, HSBC Securities, USA

#### **Speakers presentations:**

**Olivier Combastet,** Pergam Finance, Uruguay **Gonzalo Fernandez Castro,** Lumix Capital, CH / Argentina

**Jan Pensaert,** Valiance Asset Management, UK / Brazil

#### 03.10 USA

 Agro Investment Landscape in the US
 Stephen Kenney, Hancock Agricultural Investment Group, USA

#### 03.30 Afternoon Tea Break

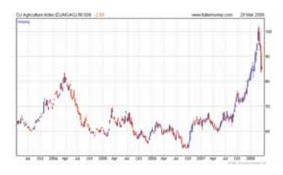
#### 04.00 Ukraine

 Specificities of Land and Farm investments in Ukraine

**Anton Khmelnitski,** Elbrus Capital Investments, Ukraine

**Charles Vilgrain,** AgroGeneration, France / Ukraine

DJ Agriculture Index



#### 04.40 Africa

- Farm investment opportunities in Africa
- Political risk and investment implications

Neil Crowder, Chayton Capital, UK

# **DIVERSIFIED STRATEGIES**

# **05.10 Agriculture Diversified Strategies**

- Portfolio diversification in agro-investments
- ♦ Absolute return in agriculture

**Craig Tashjian,** Amerra Capital Management LLC, USA

**Richard Davis,** BlackRock Investment Management, UK

#### **INVESTORS**

#### **05.50 Investors & Allocators**

- The point of view of final investors (private bankers and HNWIs)
- Strategies when investing in farming
- Dedicated exposure or diversified portfolios?
- Creating the ideal farm and agro portfolio

François Gilliéron, Atlas Capital, CH

Thomas Faure Romanelli, Plus Capital, UK

# 06.20 Chairman's closing remarks

Pierre Lavaud, Jetfin, CH

#### **EVENING EVENT**

# 07.00 Networking Cocktail & Standing Buffet Dinner Reception

At the trendy "Riverside Café" in Geneva Good food and Jazz Band Ideal for networking in good atmosphere

# RIVERSIDE

Rue du Rhône 19 -1204 Geneva / Tel: +41 223113200

10.30 End

# **INSTITUTIONAL PARTNERS**





# **EXHIBITOR**



# **ORGANIZER**



Member of



# **Registration form**

Please fill in this form and fax it back to +41 22 839 8089 or register by phone: +41 22 839 8080 or post mail the form: Jetfin Events - 6, Route de Malagnou - 1208 Geneva, Switzerland You can also register online at: www.jetfin.com

# etfin AGRO 2010 CONFERENCE

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		Hotel accommodation: the official hotel for speakers, sponsors and delegates is the Grand Hotel Kempinsk

# About the Organizer

jetfin AGRO 2010 CONFERENCE is a jetfin initiative, a leading fund adviser and investment conference organizer.

Phone: +41 22 839 8080 / Fax: +41 22 839 8089

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Post mail: Jetfin Events - 6, Rue de Malagnou - 1208 Geneva, Switzerland

Delegates staying at Grand Hotel Kempinski are entitled to a special rate.

**To book:** please call +41 22 908 90 81 and mention that you are attending a Jetfin conference. For other hotels with negotiated rates please contact Jetfin.

Special rates: for group booking or for multi Jetfin conferences, please do not hesitate to contact us directly. Invoice: will be sent after registration.

**Payment:** must be received before Event's date to guarantee admission.

**Substitution:** a substitute delegate is welcome at no extra charge. Alternatively, your registratrion can be credited to a future Jetfin Event conference.

Cancellation within one week prior to the event, no refund can be made - Cancellation within two weeks prior to the event, 50% refund (minus CC transaction fees if applicable) - Cancellation two weeks and more to the event, then **total refund** (minus CC transaction fees if applicable).

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